



COMPANY BROCHURE

2021

One IT to Link Them All

WWW.XIT99.COM

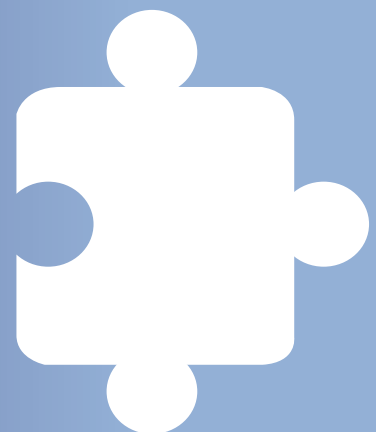
CREATE YOUR FUTURE TODAY



**WE KNOW HOW YOU FEEL SO WE CAN WORK WITH YOU
TO BRING YOUR BUSINESS INTO THE DIGITAL AGE.**

We will join forces with you to understand your business from A to Z. We can go as deep as helping you set up your office & network equipment, deploy surveillance, DRP systems, backup systems, remote access (VPN), be your main helpdesk and even develop your website that will help you launch, consolidate or grow your business.

All the solutions that you require in one place!





WISE WORDS

FROM DOUGLAS ADAMS

“We are stuck with technology, when what we really want is just stuff that works”

We're the IT guys who keep things moving.

It's Simple!. We are a company that really listens to the needs of its business partners, helping them find the right technological solutions to use.



Every business has its own list of IT challenges and priorities. Small businesses may be concerned with upfront costs and medium-sized enterprises, maybe concerned with long-term stability and development. Industry may prefer a utilitarian approach, whereas the creative sector may prefer elegance and efficiency. Universally, there is no 'one size fits all' approach when it comes your business.

But there's one team that brings all IT solutions together and that's us.

*One **IT** to Link Them All*

OUR SERVICES

3 Countries, 20+ IT Services
With our wide range of services we can say with confidence that...
you will find everything in one place!



DIGITAL AGENCY

We can unleash your imagination and creativity in the world. Together we will build the right marketing strategy that will maximize your income in this "New Normal"



IT SERVICES

You Do your Business, We keep IT running!
We handle all the technology that makes your business possible so you can focus on growing your business!



IT ENGINEERING

Great accomplishments always come from great expectations, with more than 99 years of collective experience under our belt, we will help you reach your goals



SOFTWARE SERVICES

Don't waste your energy and budget adapting your business to a software let the software adapt to your business!

We are a Managed Service Provider (MSP)

- What is an MSP? In simple words, we are behind the scenes working to keep everything running. We update your servers, apply security patches, install software, help you with the process of reconvert and fixing computers affected with viruses or malware, you can rely on us when you are not able to send emails, when your computer shows the blue screen, when you are unable to open your excel files... basically we are always there for you, making sure your business doesn't stop.



BECOMING YOUR IT PARTNER

We want to be part of your success and help your business never stop.

IT SERVICES

- ▶ Help Desk
- ▶ Field Service
- ▶ White Glove Service
- ▶ On Site Engineering
- ▶ Software upgrade
- ▶ Licensing management
- ▶ Hardware Warranty Management
- ▶ Cloud Services Management
- ▶ And much more....

Thinking on your Future?

Struggling to figure out where to buy what you need

Take advantage of our wide experience and let us be your support to make your IT project stay within budget.

Other IT Services that we provide are:

- 🌐 Vendor broker
- 🌐 Hardware acquisitions
- 🌐 Cloud solutions broker
- 🌐 Software acquisitions

IT ENGINEERING

Is your Technology holding you back?

A company can only grow as much as its technology allows. Fail to implement the right tools, would affect your operations and position in the market. you might watch helplessly as others take advantage of opportunities you were unable to pursue.



**MUCH MORE
THAN JUST AN IT
CONSULTANT'S
OFFICE**

Do your IT team spend all their time putting out fires?. Do you use workarounds to keep operating?. Are you reaching your customers expectations?. Are you too open to cybersecurity risks?.

If any of these questions rings a bell in your mind, you're in the right place. We can help you with this and much more

IT experts at your reach

IT Engineering Services:

- IT Relocation Services
- IT needs Assessment
- IT Consulting
- Infrastructure Assessment
- DRP & Backup Services
- Hardware development
- Project Management Service
- Quality Advisor Services
- CCTV Design and Installation
- Access Control Desing and Installation
- AWS Consulting
- Azure Consulting
- Hybrid environment
- Cloud Migration
- Software testing
- Cloud Services Management

SOFTWARE SERVICES

“That’s the thing about people who think they hate computers. What they really hate is lousy programmers.”

Larry Niven



SOFTWARE DEVELOPMENT SERVICES

Software is the linking layer between your business and the electronic future, and sometimes that relationship needs to be specially crafted.



OFF-THE-SHELF SOFTWARE

Struggling to know which task/pending is next... deciding which one is the next priority... Stop scratching your head and stressing yourself out, our “Workload” tool will help you!



WORKFLOW OPTIMIZATION

In this information age, the use of process automation is becoming the driving force in business success. We’re here to help you attain this success through our process consulting.

Many mundane and time-consuming tasks can be automated or optimized to maximize how you make use of your valuable time.

DESIGN IDEA
(FRAMEWORK DEVELOPMENT)

API DEVELOPMENT

B2B
SOFTWARE DEVELOPMENT

ERP DEVELOPMENT

APP DEVELOPMENT

DIGITAL MARKETING

We deliver a range of multi-disciplinary solutions for the entire customer journey, including online shopping, and marketing. We combine strategic thinking, technical resources, with brand building based on our client's objectives.

A few facts for “attracting” and “converting” new clients to your website:

Marketing Videos

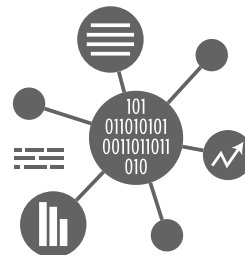
Videos are processed by the human brain **60000x faster** than a text



You can give your clients a lot more information in just a few seconds without losing their attention

Increase Traffic

People are **39% more** likely to **share** your content (information) if it is delivered in a video



With this strategy, you will see on your search engine an improvement in your SEO range

Detail Information

70% of the marketers report that marketing videos convert better than other content types



More detailed information helps the client to make more confident purchase decisions

Digital Marketing Services:

- Social media marketing
- Brand development
- Media campaigns
- Email marketing
- SEO
- Logos
- Banners
- Video Ads

Meet our Partners

We use a multi-layer partnership approach, therefore, you can find at each level the best technological components of the industry.

- Security
- Routing
- Switching
- Wireless
- Servers
- VoIP
- PC & Laptops

 **Malwarebytes**

RingCentral® | Partner



**Hewlett Packard
Enterprise**



FORTINET®

aruba

a Hewlett Packard
Enterprise company



CISCO
Partner

**Data Center
Partner**

Lenovo

Authorized

**PC
Partner**

Lenovo

Authorized



UBIQUITI
NETWORKS



OUR TEAM KEY PROJECTS

With over 99 years of collective experience in a wide variety of technology fields we can highlight a few of the larger and more impactful projects in which we have played a leading role.



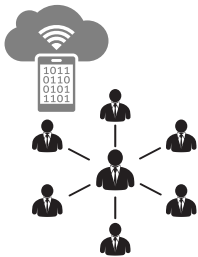
COMPANY: NIKE
PROJECT NAME: EUROPE 2.0

Project Description: Inventory of different facilities from Nike in Europe, plan and implement their migration to the new standard that takes advantage of mobile and wearables devices connecting them to Nike servers and network.



COMPANY: ACKLANDS GRAINGER
PROJECT NAME: MPLS MIGRATION AND WIRELESS INFRASTRUCTURE UPGRADE

Project Description: Migrate existing E1 - MPLS connectivity to Ethernet Technology and replace all "End of Life" wireless equipment from all Grainger Mexico location including Wireless Lan Controller at the Headquarters.



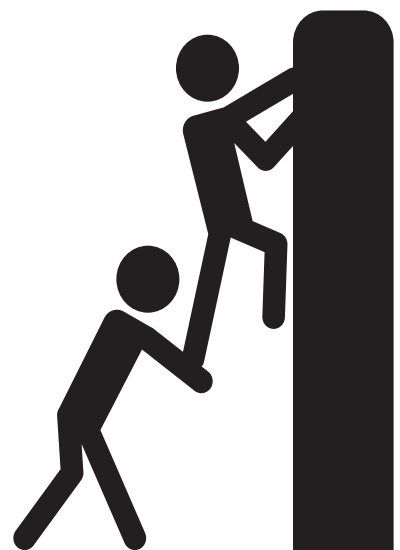
COMPANY: AT&T
PROJECT NAME: VOIP DEPLOYMENT

Project Description: Deploy VoIP services nation wide for AT&T Mexico, utilizing equipment from Motorola, Cisco and Avaya, Installing, configuring and managing the equipment needed so end users across the country could complete voice calls through our data network connecting to our GSX equipment, I participate in the deployment of the equipment, configuration and later on the management of it as well as assisting our support team on the transition from a test pilot to a production environment.



COMPANY: BRITISH AMERICA TOBACCO
PROJECT NAME: DATA CENTER RELOCATION

Project Description: Relocate Mexico headquarters Data Center to new premises which involved the re-allocation of all network equipment (Routers, Switches, Access Points, Firewalls, Wireless Lan Controllers), Windows & Linux Servers, Voice Gateways and cabling. We carried out a deep audit and mapping of every point of connection of their 23 IDF (Intermediate Distribution Frame) with more than four thousand nodes. All their branch offices connectivity throughout the country were also migrated.



We Believe Our Competitive Advantage Is The Experience & Quality Of Our Team.



COMPANY: NIKE
PROJECT NAME: REMEDIATION PLAN NIKE AMERICAS

Project Description: Standardize and update network configuration for all the Routers, switches and firewalls devices inside Nike America's Network



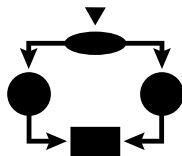
COMPANY: GRUPO TRANSREGIO
PROJECT NAME: REDESIGN AND DEPLOYMENT OF NEW CORPORATE NETWORK

Project Description: Design, Create and Implement from scratch New Layer 1, 2 & 3 Network (Routing, Inter VLAN connections, IP addressing, cabling) Wireless network, Security layer (Firewalls and access-list design) and VoIP Network for the 12 companies of the corporate group (16 locations)



COMPANY: WOLTERS KLUWER
PROJECT NAME: MEDIUM TO LARGE DATA CENTER USA UPGRADE.

Project Description: Design/Implement or refren network solutions.
Sites: Dallas, Tampa, Georgia, Ohio, New York, Indiana, Chicago, Minnesota, Kansas, California.



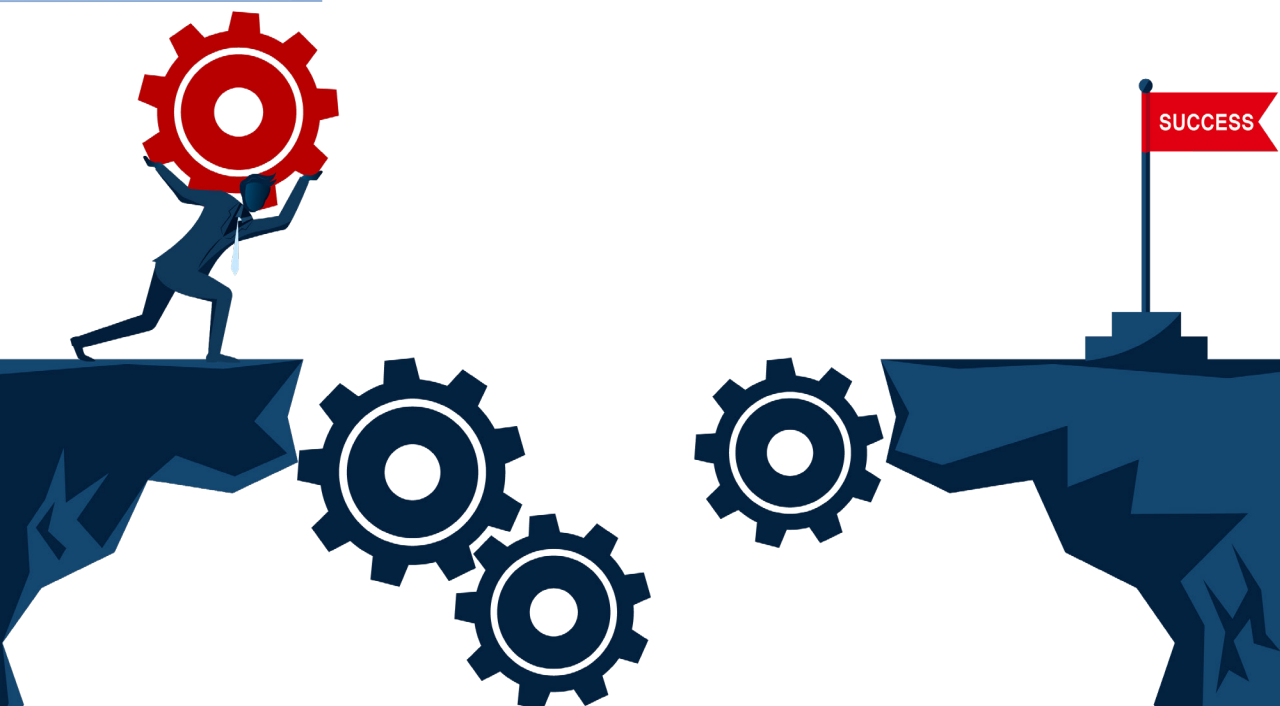
COMPANY: NIKE
PROJECT NAME: BRAZIL WORD CUP BACKUP SOLUTION

Project Description: Design and implement Brazil world cup VPN backup solution.migrated.



COMPANY: ACKLANDS GRAINGER
PROJECT NAME: SAP INVOICING PORTAL

Project Description: Adaptation of the portal of the Department of Credit and Collection to manage invoice data sent by SAP.



**YOU ARE NOT ALONE ON THE JOURNEY...
WE WILL STAND BY YOU EVERY STEP OF THE WAY.**



NEW PROJECT IN MIND?
Contact us

WWW.XIT99.COM

thank you

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